**DECISION TEST RECORD** *Names:* *Date:*

**PROPOSED ACTION & OBJECTIVE:**

**Is there a specific PROBLEM?**

**Are there ALTERNATIVE ACTIONS being compared?** 1. 2. 3.

| **Mark Pass or Fail for each test for each alternative if possible. List any additional issues or points raised. Use additional sheets for more alternatives.** | **PASS** | **FAIL** | **PASS** | **FAIL** | **Notes, Further Information Needed** |
|---|---|---|---|---|---|
| **CAUSE & EFFECT TEST:** *Does this action appear to address the root cause of the problem? Have we discovered the root cause of the problem yet?* | | | | | |
| **WEAK LINK TEST - *SOCIAL:*** *What are the possible reactions and effects of this action? How can I/we enhance any positive effects or address any negative effects?* | | | | | |
| **WEAK LINK TEST - *BIOLOGICAL:*** *Does this action address the weakest point in the life cycle of this organism, whether enhancing or diminishing its impacts?* | | | | | |
| **WEAK LINK TEST - *FINANCIAL:*** *Does this action address the weakest link in the chain of production (resource conversion, product conversion, marketing)?* | | | | | |
| **MARGINAL REACTION TEST:** *Comparing two or more actions, which provides the greatest return, in terms of my/our holistic goal, for the time, money and effort spent?* | | | | | |
| **GROSS PROFIT ANALYSIS TEST:** *Comparing two or more enterprises, which contribute the most to covering the overhead of the business?* | | | | | |
| **ENERGY / MONEY SOURCE & USE TEST:** *Is the energy or money to be used sourced in a manner consistent with my/our holistic goal? Will the way the energy or money is used lead toward my/our holistic goal?* | | | | | |
| **SUSTAINABILITY TEST:** Will this action lead toward or away from the future resource base described in my/our holistic goal? | | | | | |
| **JUSTIFICATION TEST:** *I/we can honestly say these tests have been used objectively, and not merely to justify a specific desired outcome?* | | | | | |
| **SOCIETY AND CULTURE TEST:** *Gut Check – Considering all the testing outcomes and my/our holistic goal, what is the feeling about the proposed action now?* | | | | | |

| | *ENERGY* | *MONEY* |
|---|---|---|
| *SOURCE* | | |
| *USE* | | |

**MONITORING:** *What social, financial, and ecological indicators can be tracked to discover as quickly as possible whether this action is leading towards the desired progress?* 1. 2. 3.